



24th Annual Michigan Council of NAIW Convention

Branching Out Through NAIW...

Michigan Class Registration
Insurance Educators, Inc. MI Provider #0160
Friday, October 14, 2011 At Sauder Village

Name:	License # or System ID for CE credits:
E-Mail Address:	Phone #:
Address:	
City:	State: Zip:

Please mark the classes that you would like to attend below Form can be e-mailed to: tammy.wascher@fmins.com or faxed to: 734-362-8307, phone 734-748-2165 with questions. Deadline to register: September 23, 2011.

_____ **10:00 – 12:00 Hackers & Insurance Industry (55588)**

Instructor: Linda Gerke, AINS, API, AIS, CPIW, DAE

Designed to present participants w/information that addresses the Federal Privacy Laws impacting agencies & consumer information, thereby affecting how we do business.

_____ **9:00 – 12:00 Ethics & Ethical Dilemmas (52710)**

Instructor: Bob Gerke

This program begins with information on ethical thought & responsibility. We will review various ethical dilemmas & apply the principles learned about the ethical thought processes/

_____ **1:00 – 4:00 Red Flags of Fraud (54305)**

Instructor: Janet Holstine, CIC, LIC, CPIW, AIT, DAE

Beginning with insurance fraud basics, this program provides fraud facts & describes characteristics of perpetrators. Types of Property & Liability fraud are presented along with Life, Health & Disability.

_____ **2:00 – 4:00 Facilitation 101 – NAIW Course**

Instructor: Margaret Wildi, CPCU, AIM, AAM, AINS, CPIW, DAE, CPD

This course replaced the Instructor Certification program. This program is designed as a how-to-guide for those considering presenting NAIW courses.

There is a book charge of \$20 for the Facilitation 101 class. Please make check payable to: 2011 MCAIP Convention Fund and mail to: Tammy Wascher, 23261 Heritage Dr #206, Woodhaven, MI 48183